

V EDITION OF THE CONFERENCE

LNG IN POLAND, BALTIC SEA REGION AND EUROPE 2016



JUNE 20, 2016
HOTEL WESTIN IN WARSAW, POLAND

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LNG IN POLAND, BALTIC SEA REGION AND EUROPE 2012-2015.

We are proud to invite to take part in the conference "LNG in Poland, Baltic Sea Region and Europe 2016. New Model of the Gas Market".

The conference is one of the most important event for the gas sector in the Poland dedicated to the issues of development of LNG market in Poland, Baltic Sea Region and Central Europe.

The conference will be attended by the representatives of the Polish Gas authorities: Government's Plenipotentiary for Strategic Energy Infrastructure, Ministry of Energy, Energy Regulatory Office, Power/Gas Exchange as well as the representatives of the leaders of gas market in Poland and Baltic Sea Countries.

Amongst key speakers will be : Mr Piotr Naimski (Government's Plenipotentiary for Strategic Energy Infrastructure), (invited) Mr Krzysztof Tchorzewski (Minister of Energy), Mr Maciej Wozniak (Vice-President, PGNiG S.A.), Mr Tomasz Stepień (CEO, Gas Transmission Pipeline Operator, Gaz-System S.A.), Mr Henryk Mucha (Member of the Management Board, PGNiG Obrot Detaliczny) and many others managers.

Over 60 managers representing the major companies from the gas sector from Poland, Baltic Sea Countries and Central Europe and the major industrial gas recipients in the region will attend the conference.



LIST OF THE COMPANIES PARTICIPATED IN THE LAST YEAR'S EDITION OF THE CONFERENCE:

- Barter S.A.
- Cryogas M&T Poland S.A.
- Domański Zakrzewski Palinka
- Duon Dystrybucja S.A.
- Gazoprojekt S.A.
- Grupa Azoty S.A.
- Grupa Azoty Zakłady Chemiczne „Police” S.A.
- Instytut Nafty i Gazu (Oil&Gas Institute)
- Klaipedos Nafta AB
- LNG-Silesia Sp. z o.o.
- Ministry of Economy
- Novatek Gas&Power GmbH
- Novatek Polska Sp. z o.o.
- Operator Systemu Magazynowania Sp. z o.o (Gas Storage System Operator)
- PGNiG S.A. Oddział Obrotu Hurtowego
- PGNiG S.A. Obrót Detaliczny
- PGNiG S.A. Oddział w Odolanowie
- PGNiG S.A. Oddział w Sanoku
- PGNiG S.A. Oddział w Zielonej Górze
- Polskie LNG S.A.
- Unimot S.A.
- Wawrzynowicz&Wspólnicy
- White&Case
- Zakłady Chemiczne „Chemet” S.A.
- Zarząd Morskiego Portu Gdańsk S.A. (Port of Gdansk Authority)



PHOTOS FROM LAST EDITIONS OF OUR GAS CONFERENCES:

LNG conference 2015



Over 60 managers representing the major companies from the gas sector from Poland, Baltic Sea Countries and Central Europe and the major industrial gas recipients in the region participated in last edition of LNG conference.

Pipeline Conference "Gas for Poland 2016"



Opening speech was delivered by Minister Piotr Naimski, Government Plenipotentiary for Strategic Energy Infrastructure.



Technical and business model of the terminal in Swinoujscie was presented by Tadeusz Tanski from Polish LNG.



Janusz Kowalski, Deputy President of Management Board of PGNiG S.A. presented development strategy of PGNiG.



Mindaugas Aleska, Director in Klaipėdos Naftas AB, presented technical and business model of floating terminal in Klaipėda, Lithuania.



Pawel Jakubowski, Director of Development in Gas Transmission Pipeline Operator Gaz-System S.A. presented plans of expansion of domestic and cross-border transmission networks.



5th edition of the "LNG IN POLAND, BALTIC REGION AND EUROPE 2015. NEW MODEL OF THE GAS MARKET" (20 June 2016)

This year's edition of the conference will be held in the prestigious and practical interiors of the five-star Hotel Westin. Hotel located directly in the business centre of Warsaw, Poland.

The main debates of the conference will take place in the spacious Copernicus ball room.

Conference foyer, hotel restaurants and coffee bar encourage behind-the-scenes business and social conversations.



THE MAIN TOPICS OF THIS YEAR'S CONFERENCE COVER:

- OPENING OF THE LNG TERMINAL IN SWINOUJSCIE. CONSTRUCTION OF BALTIC GAS HUB AND THE REGION'S ENERGY SECURITY.
- LNG TERMINALS IN THE BALTIC SEA REGION AND THEIR INFLUENCE ON COMPETITION AND PRICES.
- LNG TERMINAL AND LNG TRADING IN THE STRATEGY OF PGNIG S.A. AND GAS TRANSMISSION PIPELINE OPERATOR GAZ-SYSTEM S.A.
- LNG TERMINAL IN KLAIPEDA – TECHNICAL AND BUSINESS MODEL, PROSPECTS OF COOPERATION.
- BALTIC LNG TERMINAL IN RUSSIA – PERSPECTIVE OF INVESTMENT, TECHNICAL AND BUSINESS MODEL OF TERMINAL.
- RELEASE OF LNG EXPORT FROM USA AND IMPACT OF LNG EXPORT FROM USA ON THE GLOBAL AND REGIONAL GAS MARKET.
- CURRENT AND FUTURE POSITION OF NORWEGIAN, QATAR, AMERICAN AND RUSSIAN LNG EXPORTERS ON THE BALTIC, EUROPEAN AND GLOBAL LNG MARKET.
- LNG ON WORLD MARKETS. PRICING MODELS, BUYERS AND SELLERS' STRATEGIES.
- LNG MARKET IN POLAND, BALTIC SEA REGION AND CENTRAL EUROPE. POTENTIAL AND BARRIERS OF DEVELOPMENT.
- DEVELOPMENT OF THE SMALL-SCALE LNG INFRASTRUCTURE IN CENTRAL EUROPE: NEW NICHE MARKETS. REGULATORY AND LEGAL CHALLENGES OF IMPORTING GAS TO THE LNG TERMINALS.
- CONCESSIONS, TARRIFS AND OTHER LEGAL CONDITIONS OF ACTIVITIES IN THE LNG MARKET IN POLAND AND EU.
- REGULATORY AND LEGAL CONDITIONS OF CHANGE OF GAS SUPPLIER FROM INDUSTRIAL GAS RECIPIENTS' POINT OF VIEW.
- ENVIRONMENTAL CONDITIONS AND OBLIGATIONS RELATED TO LNG TRANSPORTATION, REGASIFICATION AND TRADE.
- TECHNOLOGY INNOVATIONS IN LNG SHIPPING, LNG PLANT & TERMINAL
- LNG BUSINESS APPLICATIONS (BUNKERING; TRANSPORT; ENERGY; REFRIGERATION).



"LNG IN POLAND, BALTIC REGION AND EUROPE 2016" CONFERENCE PROGRAMME

20 June 2016, Hotel Westin in Warsaw (Al. Jana Pawła II 21), Poland

09.45-10.00: Registration and welcome coffee

10.00: Conference opening

OPENING OF THE ŚWINOUJŚCIE LNG TERMINAL. CONSTRUCTION OF THE BALTIC GAS HUB VERSUS ENERGY SECURITY OF THE REGION.

10.00-10.30: LNG TERMINAL IN ŚWINOUJŚCIE. IMPORTANCE OF THE TERMINAL FOR POLAND, ITS IMPACT ON THE GAS MARKET AND ENERGY SECURITY IN THE REGION.

> Piotr NAIMSKI, *Secretary of State, Government's Plenipotentiary for Strategic Energy Infrastructure*

10.30-11.00: LNG TERMINAL AND REGIONAL ENERGY INTEGRATION AS AN IMPORTANT FACTOR OF COOPERATION TOWARDS SECURITY IN THE REGION.

> invited speaker: Krzysztof TCHORZEWSKI, *Minister of Energy*

11.00-11.30: LNG TERMINAL AND LNG TRADING IN THE DEVELOPMENT STRATEGY OF PGNiG S.A.

> Maciej WOŹNIAK, *Deputy President of Management Board, PGNiG S.A.*

11.30-12.00: LNG TERMINAL(S) AND LNG LOGISTIC INFRASTRUCTURE, EXPANSION OF DOMESTIC AND CROSS-BORDER TRANSMISSION NETWORKS – AS ESSENTIAL ELEMENTS OF BUILDING REGIONAL ENERGY SECURITY.

> Tomasz STĘPIEŃ, *President of Management Board, Gas Transmission Pipeline Operator Gaz-System S.A.*

12.00-12.15: Coffee break

DELIVERIES OF LNG IN THE BALTIC REGION VERSUS TRENDS IN THE GLOBAL LNG MARKET.

12.15-12.45: IMPORTANCE OF THE BALTIC AND CENTRAL EUROPE REGION IN THE QATAR GAS EXPORT POLICY.

> invited speaker: *representative of Qatar Gas*

12.45-13.15: LNG EXPORT FROM THE U.S. TO EUROPE. BUSINESS, TECHNICAL, REGULATORY AND LEGAL DETERMINANTS.

> invited speaker: *representative of Cheniere Energy*

13.15-13.45: PROSPECTS OF NORWEGIAN LNG EXPANSION AND DEVELOPMENT OF THE LNG MARKET IN EUROPE IN THE CONTEXT OF THE GLOBAL CLIMATE TREATY AND TRENDS IN THE GLOBAL GAS MARKET.

> invited speaker: *representative of Statoil*

13.45-14.15: FLOATING LNG TERMINAL IN KLAIPEDA – TECHNICAL AND BUSINESS MODEL OF THE TERMINAL – IMPORTANCE FOR ENERGY SECURITY IN THE REGION.

> Aurimas MARTISAUKAS, *Director, LNG Terminal, Klaipėdos Nafta AB*

14.15-15.00: lunch



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LNG TRADING IN THE CENTRAL EUROPEAN GAS MARKET.

15.00-15.30: LNG TRADING IN THE EUROPEAN AND WORLD MARKETS. MODELS AND PRICING TRENDS, STRATEGIES OF LNG BUYERS AND SELLERS.

> Uwe BODE, *Managing Director, PGNiG Sales&Trading GmbH*

15.30-16.00: IMPACT OF ŚWINOUJŚCIE LNG TERMINAL OPENING ON THE GAS MARKET AT THE POLISH POWER EXCHANGE.

WILL POLAND ESTABLISH A REGIONAL PLATFORM FOR LNG TRADING?

> Marcin SIENKIEWICZ, *Director LNG Hub, Polish Power Exchange*

LNG MARKET IN POLAND: IMPORT, PRODUCTION, TRADING.

16.00-16.30: LNG TRADING IN THE DOMESTIC MARKET IN THE PRODUCT STRATEGY OF PGNIG S.A.

> Henryk MUCHA, *Member of Management Board, PGNiG Obrót Detaliczny Sp. z o.o.*

REGULATORY AND LEGAL ASPECTS OF LNG IMPORT AND TRADING.

16.30-16.50: REGULATORY AND LEGAL CHALLENGES RELATED TO GAS IMPORT TO THE LNG TERMINAL IN POLAND. LEGAL DETERMINANTS OF THE SO-CALLED SOCIALIZATION OF COSTS.

> invited: representative of renowned law firm

16.50-17.15: LICENCES, TARIFFS AND OTHER REGULATORY AND LEGAL ASPECTS OF LNG TRADING IN THE POLISH MARKET.

> representative of renowned law firm

17.15-17.30: Summary and closing of the conference



CONTACT WITH THE CONFERENCE ORGANIZER.

If you are interested in our cooperation offer, please contact us in order to specify the details of the cooperation.

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